

Port of Melbourne Trade Report - Q4 2017-18

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Approval - Approved by Brendan Bourke, CEO on delegation from the PoM Board

Port of Melbourne Container Terminals Productivity

| Container Terminals Productivity Information | Units | Port of Melbourne International Container Terminals |
|--|---------------------------|---|
| Total containers | '000 Containers | 416 |
| Total containers | '000 TEU | 643 |
| Average berth throughput | TEU / berth metre | 258 |
| Average container exchange | TEU / vessel visit | 2,491 |
| Average container exchange | Containers / vessel visit | 1,612 |

Port of Melbourne Container Trade

| Container Trade Sector | Units | Port of Melbourne |
|--------------------------------------|-----------------|-------------------|
| Full containers | | |
| <i>Full overseas imports</i> | '000 TEU | 302 |
| <i>Full overseas exports</i> | '000 TEU | 188 |
| <i>Full Bass Strait imports</i> | '000 TEU | 32 |
| <i>Full Bass Strait exports</i> | '000 TEU | 33 |
| <i>Full mainland coastal imports</i> | '000 TEU | 4 |
| <i>Full mainland coastal exports</i> | '000 TEU | 18 |
| Total full containers | '000 TEU | 577 |
| Total empty containers | '000 TEU | 153 |
| Total containers | '000 TEU | 730 |

| Container Trade | Units | Port of Melbourne |
|--|-----------------|-------------------|
| Total transshipment containers | '000 TEU | 49 |
| Total 20' or less containers | '000 Containers | 246 |
| Total greater than 20' containers | '000 Containers | 242 |

Port of Melbourne Non Containerised Trade

| Non Containerised Trade | Units | Port of Melbourne |
|-----------------------------------|---------------------|-------------------|
| Motor vehicle trade volume | '000 revenue tonnes | 1,880 |
| Motor vehicle trade volume | '000 units | 112 |
| Break bulk trade volume | '000 revenue tonnes | 290 |
| Liquid bulk trade volume | '000 revenue tonnes | 1,611 |
| Dry bulk trade volume | '000 revenue tonnes | 1,205 |
| Other trade volume | '000 revenue tonnes | 790 |

Port of Melbourne Trade : Top Commodities

Containers

| |
|-------------------------|
| 1. Misc. Manuf. |
| 2. Electrical Equipment |
| 3. Furniture |
| 4. Cereal Grains |
| 5. Misc. Food Prep. |

Break bulk

| |
|---------------------------|
| 1. New Motor Vehicles |
| 2. Transport Equip. |
| 3. Machinery |
| 4. Iron & Steel |
| 5. Second Hand Motor Veh. |

Dry bulk

| |
|-------------------------------|
| 1. Cement |
| 2. Cereal Grains |
| 3. Crude Fert & Minerals, NEI |
| 4. Gypsum |
| 5. Sugar, raw |

Containers

| |
|-------------------------|
| 6. Metal Manufactures |
| 7. Timber |
| 8. Fruit & Veg |
| 9. Paper & Fibre Boards |
| 10. Dairy Products |

Liquid bulk

| |
|-----------------------|
| 1. Crude Oil |
| 2. Petroleum Products |
| 3. Chemicals |
| 4. Tallow |
| 5. Vegetable oils |

Others

| |
|-----------------|
| 1. Misc. Manuf. |
| 2. Livestock |
| 3. Timber |
| 4. Fruit & Veg |
| 5. Metal Scrap |

Glossary

Revenue tonnes - a quantity measure based on the greater of weight in mass tonnes and volume in cubic metres

TEU - a twenty foot equivalent unit, the international measure for standardizing container throughput numbers.

Motor Vehicles - comprises of new motor vehicles, second hand motor vehicles and transport equipment.