

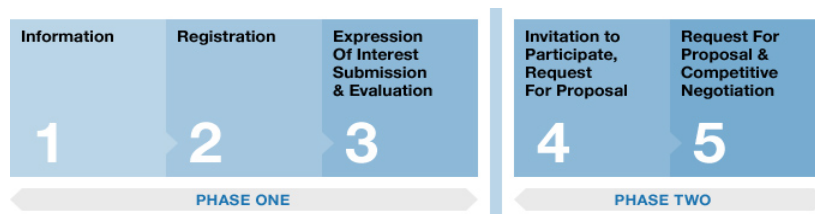


## FACT SHEET

# Competitive Bidding Process – Operator Procurement Webb Dock International Container Terminal

As part of the Port Capacity Project, in October 2012, the Port of Melbourne Corporation invited Expressions of Interest from qualified and experienced organisations to compete for the rights to develop and operate the Port of Melbourne's third international container terminal at Webb Dock.

The two phase competitive bidding process was designed to stimulate competition and deliver a range of benefits including efficiency and productivity gains alongside amenity protection for local communities and the deployment of leading edge technology and innovations in container handling.



Under a strict probity regime the confidential responses were assessed and in May 2013 four bidders were selected to proceed to the Request for Proposals formal bidding phase. The four bidders selected were:

- A consortium comprised of CMA-CGM with ANL Container Line Pty Ltd and Macquarie Specialised Asset Management Limited
- Victoria International Container Terminal Ltd – *(a consortium comprised of International Container Terminal Services Inc. and Anglo Ports Pty Ltd)*
- Hutchison Port Holdings *(part of Hutchison Whampoa Limited)*
- Qube Holdings Limited

The four bidders were asked to provide detailed proposals, taking into account goals, objectives and requirements for the Project that demonstrated a commitment to a range of matters including sustainability, community amenity, competition, productivity and transport management.

The final bids were formally lodged with the Port of Melbourne Corporation in October 2013 and following rigorous expert assessment and review, in April 2014 Victoria International Container Terminal Ltd was granted the rights to develop and operate the new terminal at Webb Dock.

For more information visit [portcapacity.portofmelbourne.com.au](http://portcapacity.portofmelbourne.com.au)  
or call the Project's 24 hour response line on **1800 451 056**

For daily works updates or to register for free sms alerts visit  
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For information: 1800 451 056 or [capacity@portofmelbourne.com](mailto:capacity@portofmelbourne.com)  
**portcapacity.portofmelbourne.com**